



Portiwell Trade S.A.
Free Zone

We are part of a Group of Companies with 30 years experience in the field of International Trade and Logistics.

PORTIWELL TRADE S.A. is a Trading Company offering solutions and providing business opportunities for Uuguayan and International Companies.

Our business view consists in always adding value to our services; consequently we have acknowledged the need to offer to our clients not only a global logistics solution but, furthermore, a total solution. We feel that if our clients do more and better business that will bring us more business as well. In that fashion PORTIWELL TRADE S.A. has specialized in looking for and generating business opportunities for those Companies that use our services, proving them potential clients for their products and/or potential suppliers to improve the quality and/or reduce the cost of their raw materials.

Our services are based in generating safe and trustable business contacts. We search within our contacts network a tailored solution according to what our client is looking for. In some markets, like Brazil for instance, depending on the distribution channel, we can also offer further services like follow up and field work to develop sales, product/brand development through marketing and merchandising actions, point of sale surveys and statistics, etc.

Our Trading Company is located in ZONAMERICA (Free Trade Zone Montevideo), a logistics park that due to its infrastructure, safety and updated technology is second to none to any other Free Trade Zone in the World. We also count with an ample office building on the "Old City" district of Montevideo – Uruguay's capital city - heart of the business and financial are, wher our mother Company CARGO CENTER LOGISTICS is located.

Our strategic geographic location finds us in the lane that concentrates over 60 % of the Mercosur GIP, very close to Buenos Aires, 400 kms from the border with Brazil and just a couple of hours away by direct fligh from Chile, which allows us to reach the three main



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markets of the south cone of South America in 48/72 hrs, and in not much more than that to the rest of South America, so that we can plan, follow up and deliver "just in time".

We proud ourselves of giving our clients a high quality service, based on the experience and business record that we have achieved in 30 years offering our clients an efficient, personalized and professional service for their International Trade operations. One of our main concerns is confidentiality and we very jealousy keep the privacy that these activities require, giving your Company and your information total safety since your success depends on that, and our success depends on yours.

Considering the above mentioned benefits, our professionalism and the vast international contacts network that we have developed over the years is that we offer you the services of our Company PORTIWEL TRADE S.A.

We remain at your disposal and trust that we can find and offer you the solution that meets your needs.

Your sincerely,

Fernando Andión

Business Manager